LLB RETAIL

Technological solutions for retail
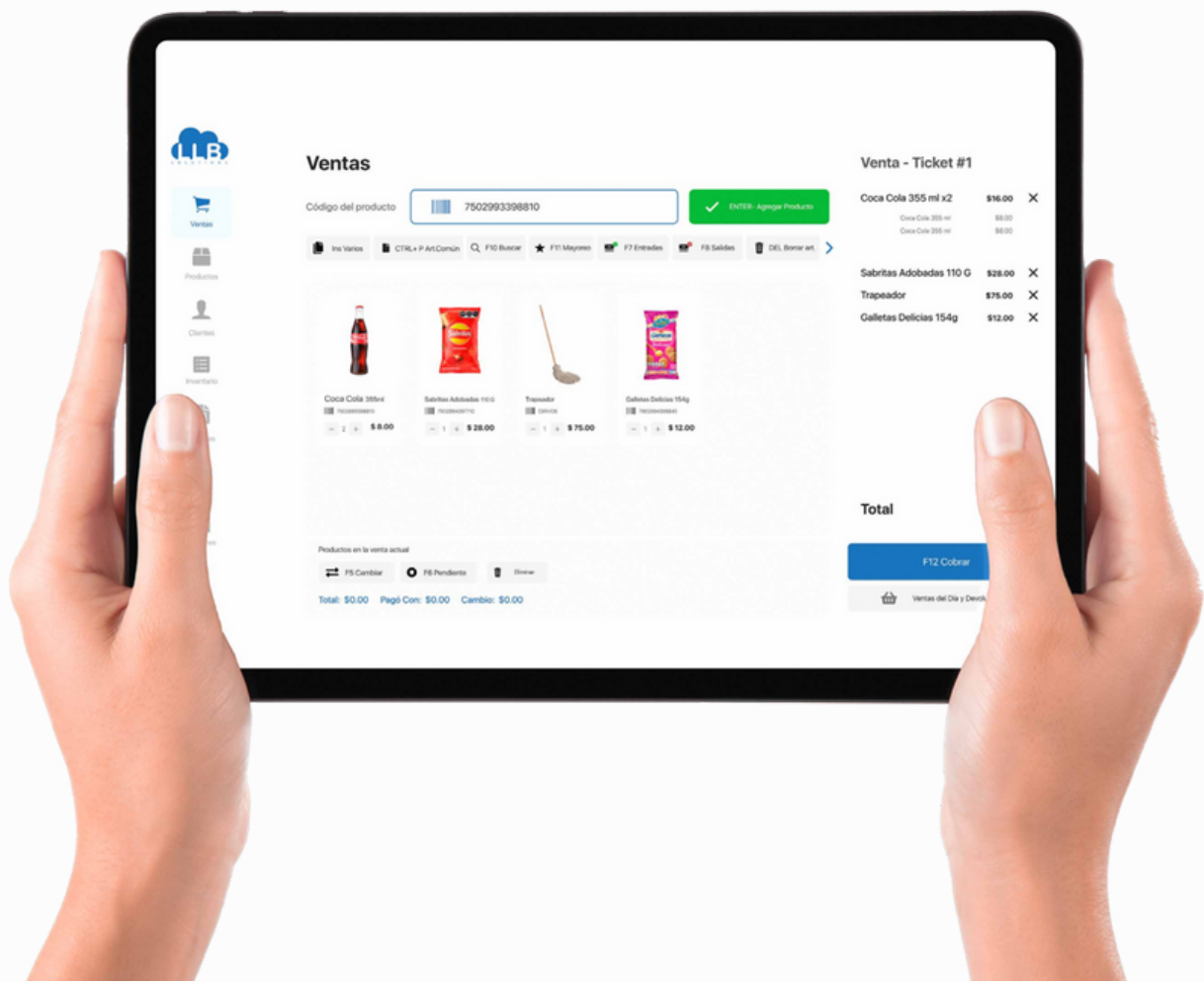
LLB Retail

LLB Retail is a cloud solution that works on the Microsoft Dynamics 365 Business Central (ERP+POS) allowing a more efficient and modern experience of your business processes.

With LLB Retail, Retail channels Will have a total visibility of their business being able to control and integrate all their areas (operations, finance, accounting, commercial and customer service) and allowing complete management of their stores and warehouses from a centralized solution.

LLB Retail - Back Office

With LLB Retail – ERP businesses have complete management of all business areas such as:

- Management, accounting, and Business Intelligence.
- Customers, suppliers, credit control and loyalty program.
- Items, inventories, prices, labels, and promotions.
- Invoicing and automated accounting record.

Specific functionality for retail:

- Real-time configuration of sales transactions for all stores.
- Management and control of shifts.
- Store, cash registers, price changes, etc.
- Integrated with Microsoft tools: Word, Excel,Power BI.

LLB Retail - POS

With LLB Retail – POS businesses have complete visibility of all activities in the Store and POS and able to control:

- Processing of credit cards and other forms of payment.
- Capacity of multi-store reports and in real time inventory control.
- Products availability, higher and lower products turnover.
- Management purchase orders, payments, returns and sales.
- Automatic electronic invoices.

LLB Retail, creates experience and transformations.

Main Capabilities

Staff management
LLB Retail supervise the performance of each sale personal, dashboard facilitates the quick decision making.

Available information
LLB Retail gives real-time access to key performance Indicators (KPIs) and the ability to quick decisions making from any place or device.

Different types of clients
LLB Retail handle different types of customers (credit and cash) and different method of payments (cash, credit, bonds, etc.) allowing to close the sales document with different payment methods in the same transaction.

Inventory control
LLB Retail allow to control the entries transfer of products between warehouses, improving their turnover and controlling inventory in real time through a variety of reports.

Stand-alone solution
LLB Retail is and autonomous solution that operates offline-online, working without the need to be connected to central services.

Multi-warehouse solution
LLB Retail managed multiple locations, online channels, and inventory from a centralized dashboard with real-time synchronization.

Fast Invoicing
Generate invoices and purchase receipts with tickets integrated with tax required in the electronic invoicing of each country.

Multi-language solution
LLB Retail allows you to configure the native language or the one of your preferences.

Purchase control
Simplifies purchasing inventory from suppliers, allowing you to see what is in stock.

Multi-currency solution
Multiple currency exchange rates.

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General Capabilities

LLB retail functionalities sales management:

- Check stock.
- Request transfer of goods to others stores or warehouses.
- Ticket arrangement.
- Tickets pending collection.
- Returns management.
- Voucher generation.
- Charge with multiple forms of payment.
- Generation of invoices.

LLB retail functionalities cash management:

- Cash opening.
- Cash movements.
- Purchases/Expenses.
- Cash register.
- Summary of operations (daily).
- Sales Tickets.
- Control of sales invoices generated.
- Cash Balances.
- Cash Sales.
- Summary.
- Cash closing.
- Undo closing.
- History of cash closings.
- Analysis of operations.
- Sales Summary (daily, invoices, tickets).

General Capabilities

LLB retail functionalities store management:

- Management of multiple stores and more than one cash per store.
- Multi-warehouse environment.
- Billing series and tickets per store.
- Possibility to work in offline mode and subsequent synchronization of information.

LLB retail functionalities staff management:

- Operators per store: Store Managers and Cashiers (Dependents).
- Access control to screens and data by operator: Access roles.

LLB retail functionalities references and item management:

- Item Classification: Types and Families (subfamilies).
- Barcode scanner, sizes, and colors.
- Visibility of availability in store and other warehouses.
- General and specific sales rates.
- Utilities of massive changes in rates.
- Commercial discounts.
- Points for purchase and reference (for the card customer loyalty).

E-commerce

LLB Retail teaming up with Dynamics 365 Business Central and Shopify will help you create a better online shopping experience.

Seamless connection between the three systems will synchronize order, stock, and customer information to ensure that merchants can fulfill orders faster and better serve their customers.

The joint effort will help your business perform better and work smarter.

Perform better:

Enhanced operational efficiency not only saves you time and reduces costs, it can also translate into better results and faster decision-making. You'll have the confidence to expand your online presence while minimizing overhead with automatic synchronization between systems for price changes, product updates, and customers.
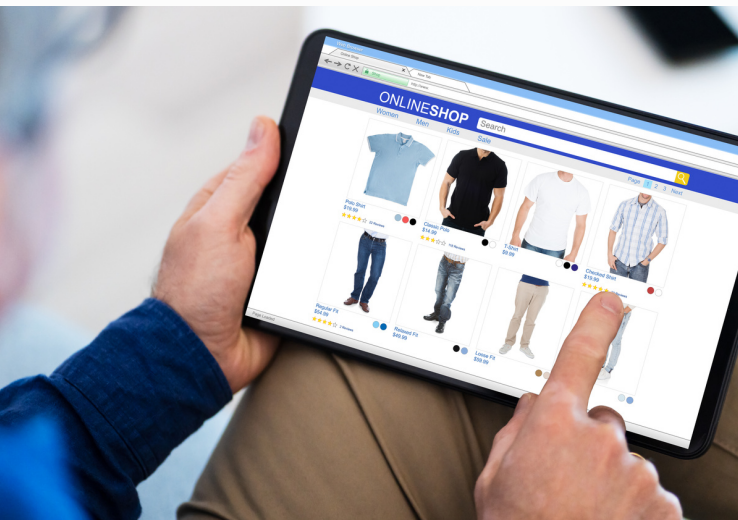
Work smarter:

You can improve visibility into stock, pricing, existing customers and their order histories, order status, billing, and payments. Better visibility means faster response to customer inquiries, timely returns and refunds, and more accurate order processing.

Benefits

Real-time access of all your operations.

Know the availability of products in real time and the need for replacements.

Automatically generate and send documents and invoices emails to your customers, saving management costs, optimizing processes and resources, and helping in the environmental conservation.

Integration of all your channels on a centralized and effective management.

**Cost savings with an automated and customizable system.**

Improve finance processes by easily record cash closing of all establishments, control of collections and pending payments, bank reconciliations, etc.
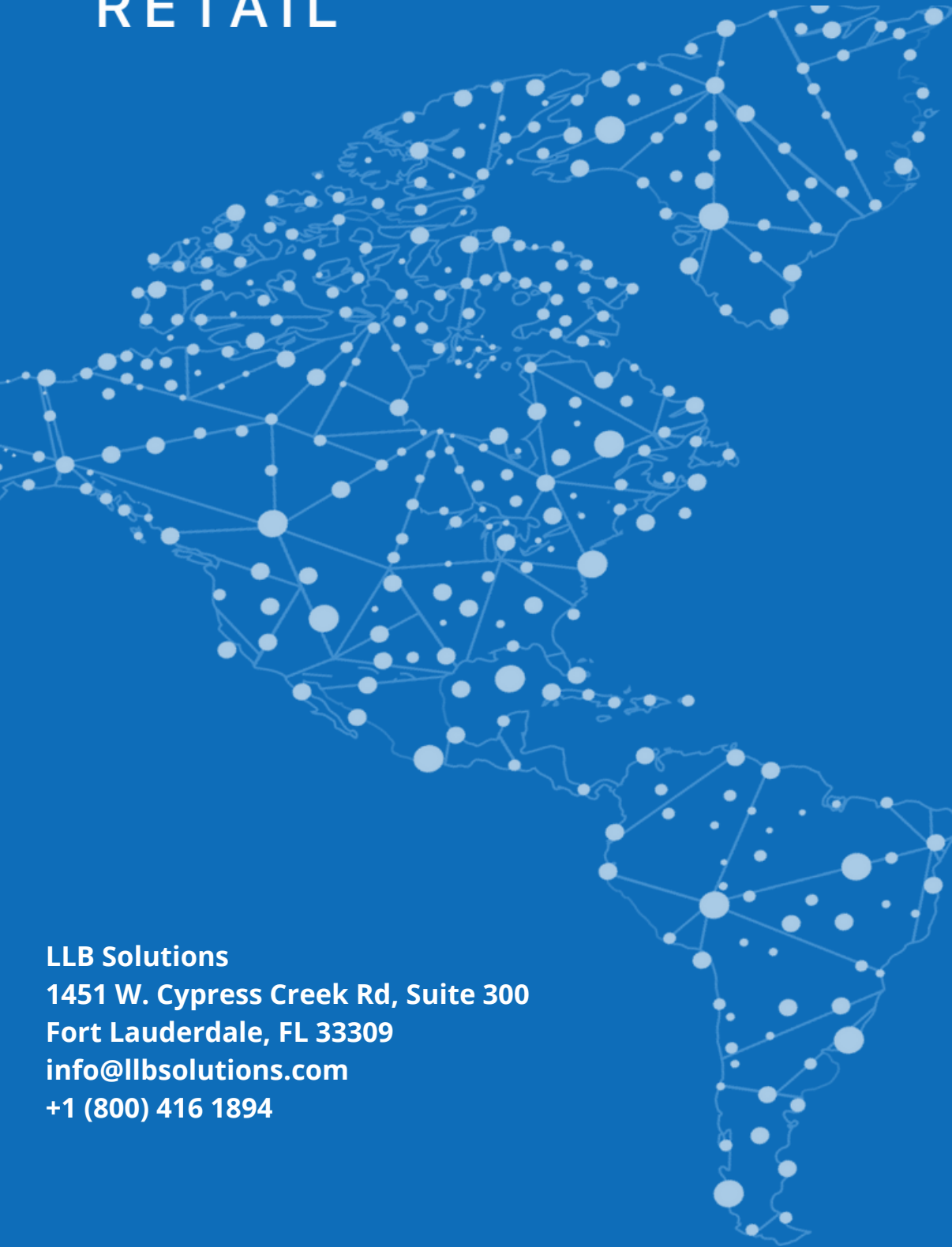
Fidelity with a unique and comprehensive view of the customer, be able to send offers and information about new products and services and detect preferences or habits of customer purchase.

Receive and analyze information from your real-time business from any place and device, with one click you can collect tables and graphs for taking strategic decisions.
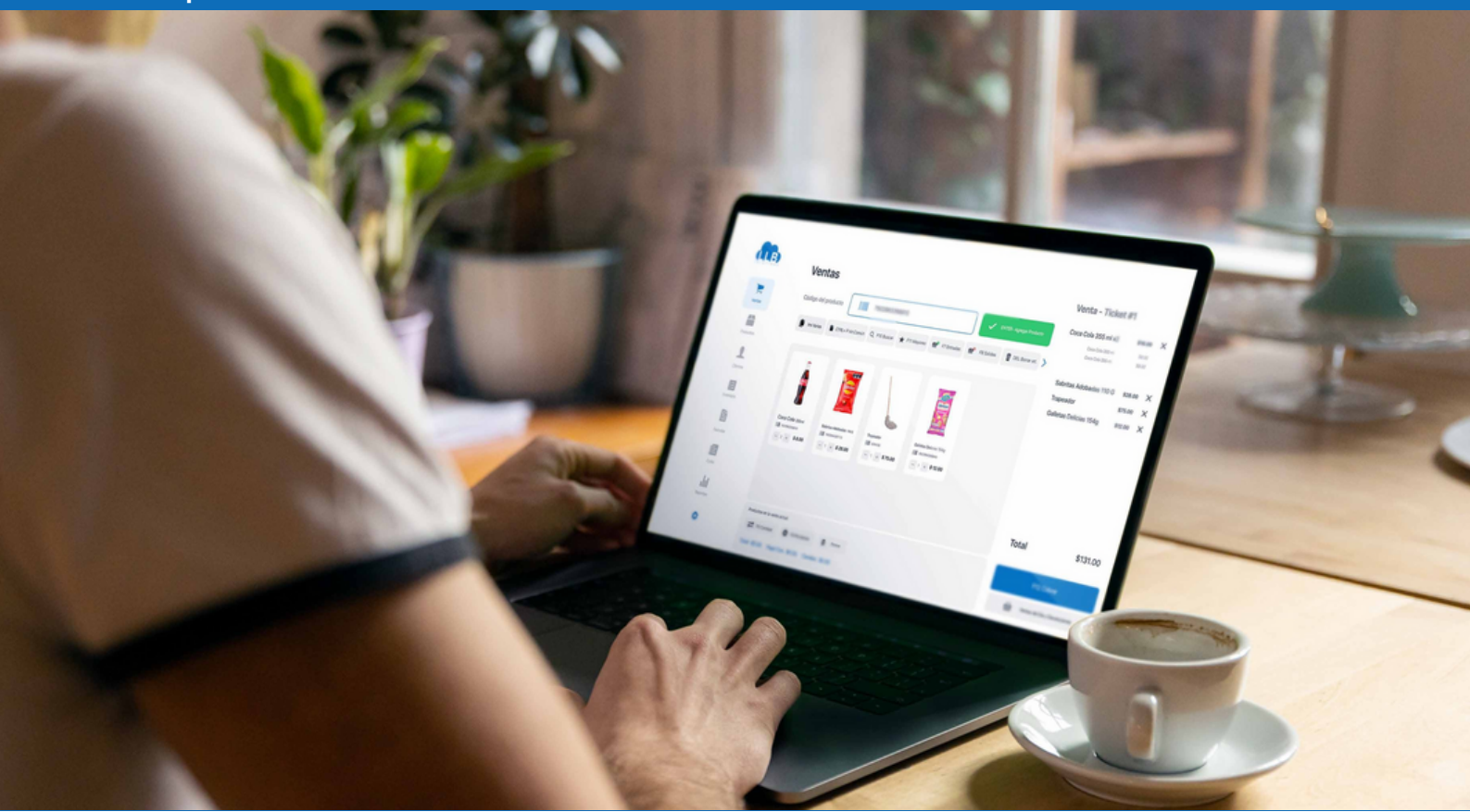
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