LLB RETAIL

Technological Solutions For Retail
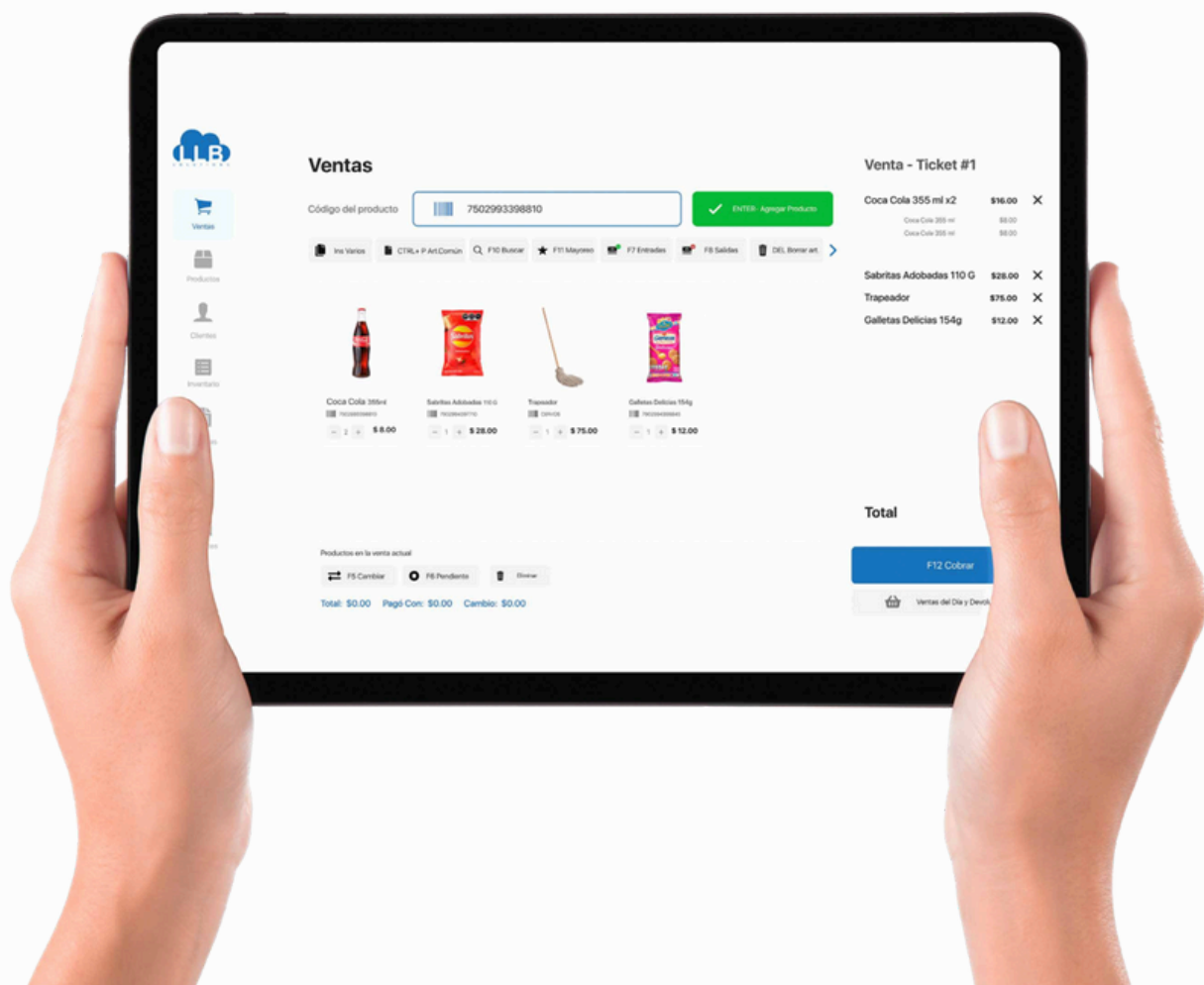
LLB Retail

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LLB Retail is a cloud solution that works on the Microsoft Dynamics 365 Business Central (ERP+POS) platform allowing a more efficient and modern retail experience. LLB Retail optimize the performance of your processes, obtaining high profitability and having total control of the operations.

With LLB Retail, retailers will have total visibility of their business to control and integrate all business areas (operations, accounting, finance, supply chain, sales, and customer service) allowing complete management of the stores and warehouses from a centralized solution.

LLB Retail - Back Office

A centralized solution that allows a complete management of the retail stores and warehouses.

LLB Retail Back Office controls:

- Customers.
- Vendors.
- Price.
- Articles.
- Inventory.
- Promotions.
- Loyalty.
- Credit.
- Stores.
- Shifts.
- Employees.

LLB Retail Back Office manage the following areas:

- Operations.
- Accounting.
- Finance.
- Supply chain.
- Sales.
- Customer Services.
- Invoicing and automated accounting record.

LLB Retail, creates experience and transformations.

LLB Retail - POS

Online-offline solution to ensure continue business operations.

LLB Retail POS controls:

- Forms of payments.

- Type of customers.

- Create new customers.

- Sales managements.

- Returns.

- Inventory.

- Transfer of inventory between warehouses.

- Cash register closings.

- Credit payments.

- Employee monitoring.

- Automatic generation and sending of documents and electronic invoices to customers.

Main Capabilities

- **Staff management:** LLB Retail controls the performance of each salesperson with dashboards and reports to facilitates quick decision making.

- **Available information:** LLB Retail gives real-time access to key performance Indicators (KPIs) for appropriate decisions making.

- **Different types of clients:** LLB Retail handle different types of customers and different payment methods allowing to close sales with different payment methods in the same transaction.

- **Inventory control:** LLB Retails allows to control the entries, and transfer of products between warehouses, improving the turnover and controlling inventory in real time.

- **Autonomous offline-online operation:** LLB Retail is an autonomous solution that operates offline-online, to ensure continue business operations.

- **Multi-store solution:** LLB Retail manage multiple locations, with online visibility from a centralized panel and in real time synchronization.

- **Fast Invoicing**: LLB Retail generate invoices and purchase receipts integrated with electronic billing required in each country.

- **Multi-language solution:** LLB Retail allows to configure the language of your preferences.

- **Purchase control:** LLB Retail optimize the purchase of inventory that allows to control the stock.

- **Multi-currency solution:** LLB Retail manages multiple currency exchange rates.

General Capabilities

LLB Retail sales management functionalities:

- Check inventory.
- Request transfer of products to others stores or warehouses.
- Print tickets.
- Pending ticket transaction.
- Sales assisted.
- Returns management.
- Multiple forms of payments.
- Vouchers generation.

LLB Retail cash management functionality:

- Open shift.
- Cash activities.
- Purchase and expenses.
- Cash register.
- Daily operations summary.
- Sales ticket.
- Control of sales tickets.
- Control of tickets serials numbers.
- Register cash balance.
- Close shift.
- Undo closing.
- History of shift closings.
- Operations analysis.
- Sales summary (daily, invoices, tickets)

General Capabilities

LLB Retail store management functionalities:

- Manage multiple stores and multiple POS.
- Environment multi warehouse.
- Manage serial ticket number and store serial number.
- Enable to work offline and later sync transactions to LLB Retail Back office.

LLB retail staff management functionalities:

- Manage operators per store: Store Managers and Cashiers (Dependents).
- Access control to screens and data by operator: Access roles.

LLB Retail product management functionalities:

- IItem Classification: Types and Families (subfamilies).
- Barcode scanner, sizes, and colors.
- Visibility of availability in store and other warehouses.
- General and specific sales rates.
- Manage multiple price changes.
- Commercial discounts.
- Loyalty customers per points for purchase.
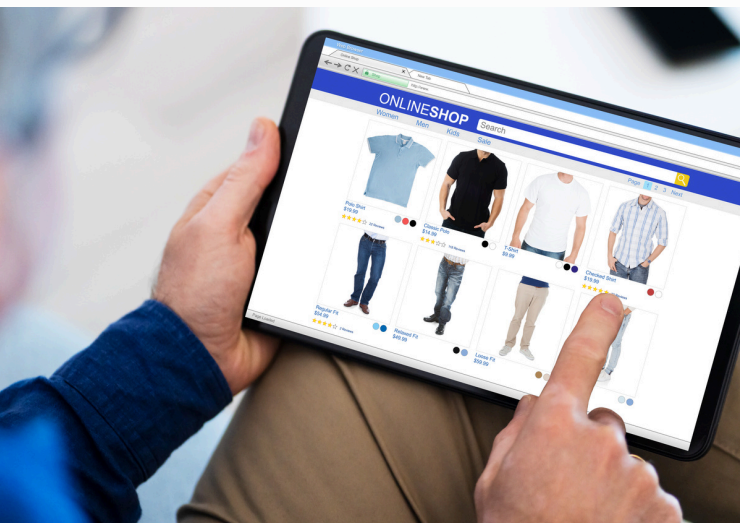
E-commerce

LLB Retail team up with Dynamics 365 Business Central and Shopify to create a better online shopping experience.

Seamless connection between the three systems will synchronize order, stock, and customer information to ensure that merchants can fulfill orders faster and better serve their customers.

Improves visibility into stock, pricing, existing customers and their order histories, order status, billing, and payments.

Faster response to customer inquiries, returns, refunds, and order processing.

Have the confidence to expand your online presence while minimizing overhead with automatic synchronization between systems for price changes, product updates, and customers.

Benefits

Immediate and real time access to all operations.

Know the product availability in real time and when to replenish.

Generated automatic documents and send via email to customers, optimizing processes and resources.

Centralize management solution that integrate all the sales channels.

Cost saving with all-in-one solution easy to configure.
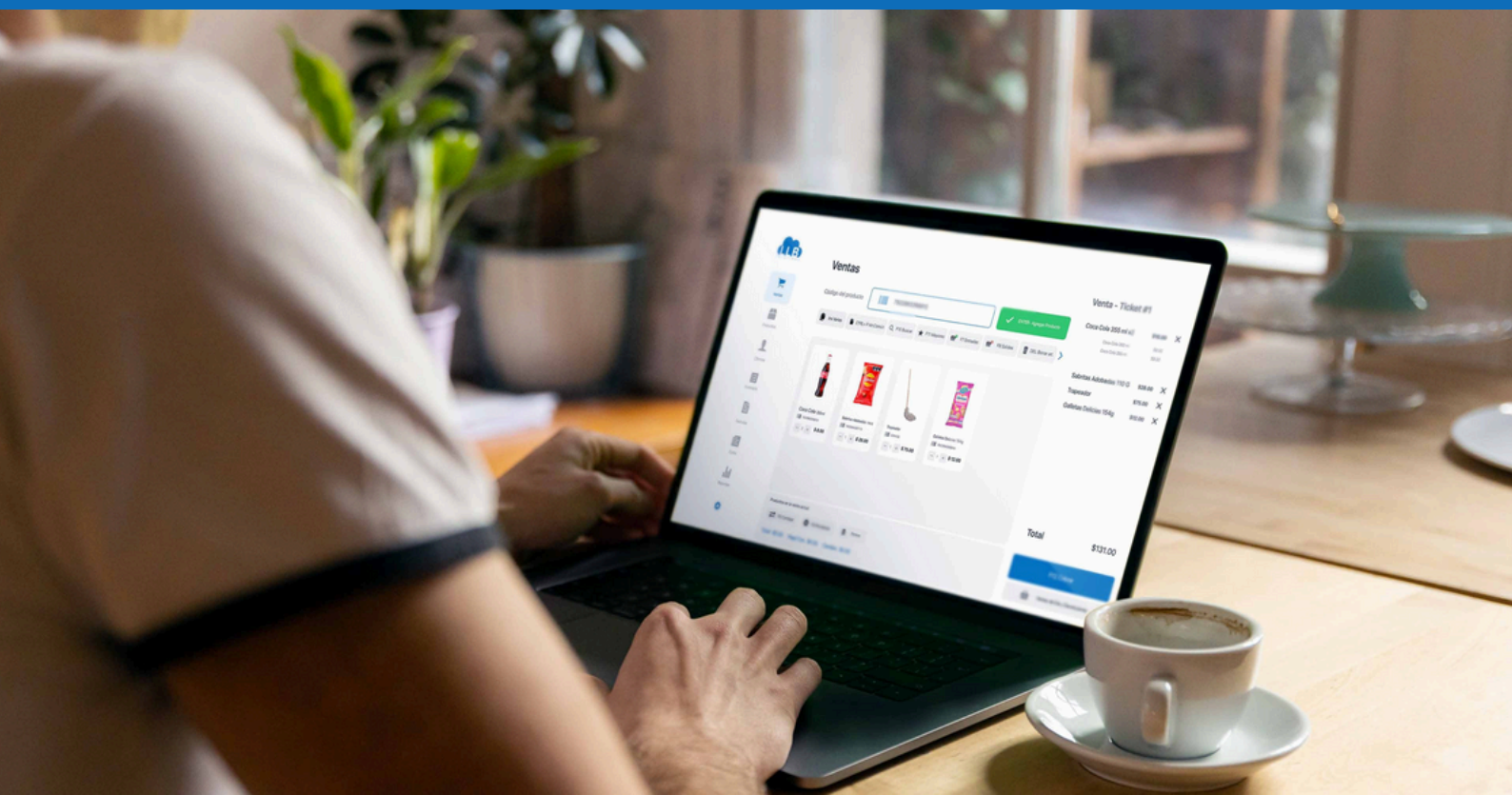
IImprove finance process by easy manage of all stores shift closing, control payments, due amounts, bank reconciliation, etc.
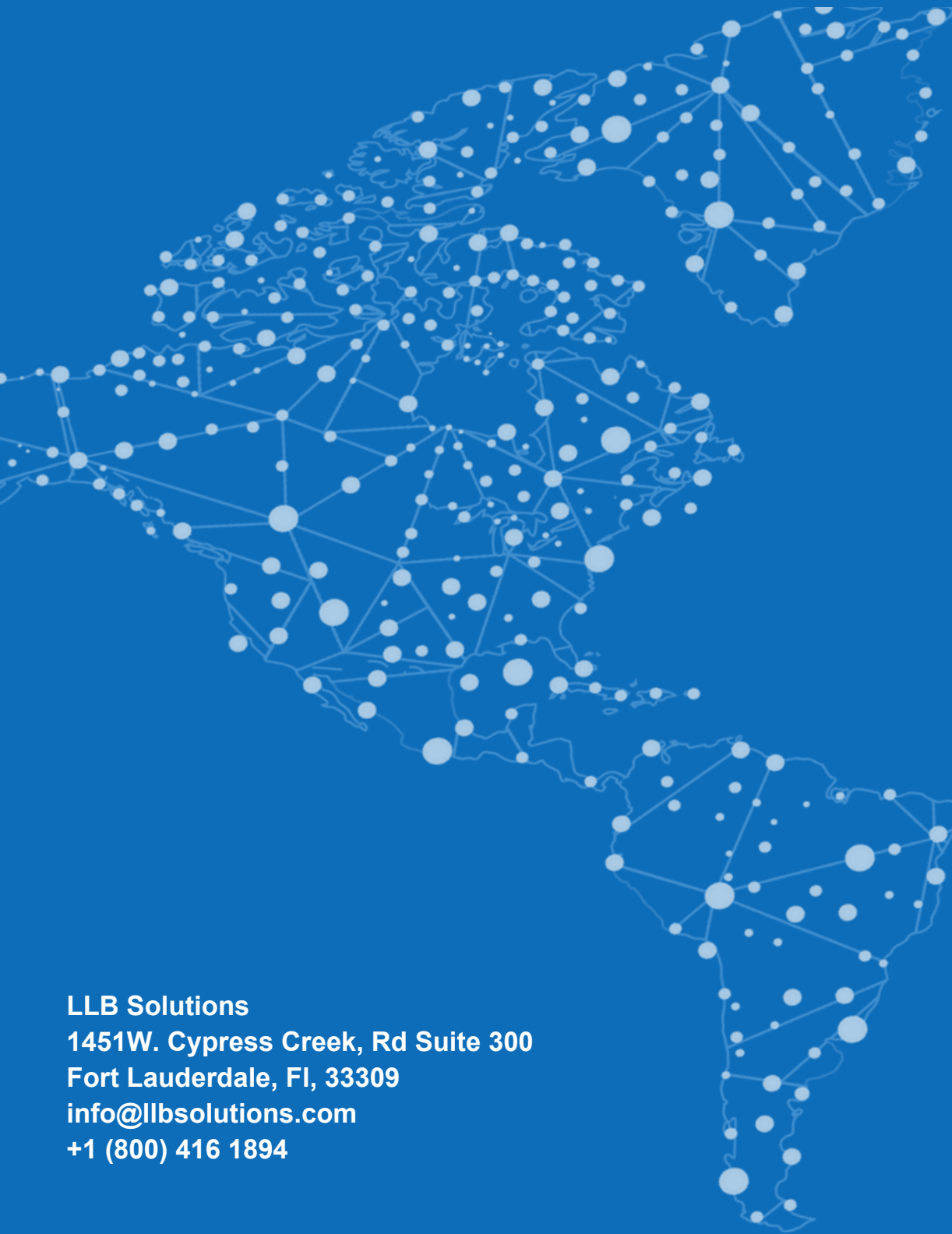
Loyalty module with a unique and integral vision of customers, able to send offers and information of new products and services and detect customers preferences or buying habits.

Receive and analyze information from your real-time business from any place and device, with one click you can collect tables and graphs for taking strategic decisions.

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LLB Solutions
1451W. Cypress Creek, Rd Suite 300
Fort Lauderdale, Fl, 33309
info@llbsolutions.com
+1 (800) 416 1894