MICROSOFT DYNAMICS 365
BUSINESS CENTRAL

Welcome to Dynamics 365 Business Central

Business Central is the cloud-based ERP solution for SMBs that automates and connects finance, supply chain, sales, projects, service, and operations. It's quick to implement, easy to configure, and natively integrates with Microsoft 365, Teams, Outlook, Excel, and Power Platform.

Key Benefits

- Scalability and adaptability in the cloud.
- Security and reliability of the Microsoft Cloud.
- Seamless integration with Microsoft 365 (Outlook, Teams, Excel).
- Built-in analytics (Power BI and KPIs).
- Copilot and AI for automation and productivity.

Analytics and Reporting

- More than 110 Power BI reports and 400 KPIs.
- In-list analysis without leaving the app.
- Customizable and exportable financial reports.

Finance and Analytics

- General ledger, multi-currency, taxes, and budgeting.
- Accounts payable and receivable with reminders and payment prediction.
- Fixed assets, depreciation, maintenance, and indexes.
- AI-assisted bank reconciliation and electronic payments.
- Subscriptions: renewals, usage tracking, and Power BI analytics.

Copilot and AI Agents

Natural language chat, automatic field autofill, record summaries, Analysis Assist, and Sales Order Agent that processes orders from email, checks availability, and automatically creates quotes and orders.

Supply Chain and Operations

- **Purchasing:** vendors, purchase orders, discounts, and returns, catalogs and manufacturer item references.
- **Inventory:** costing (FIFO/LIFO/Average/Specific/Standard), lot, serial, and expiration tracking, multiple locations and transfers.
- **Planning:** multi-level MPS/MRP, demand forecasting (Azure AI), order promising (ATP/CTP), and reservations.
- **Warehousing:** bins, replenishment, cross-docking, receipts and shipments, picks and put-aways.
- **Manufacturing:** BOMs, versions, routings, finite capacity, orders (simulated, planned, released), costing, and scrap.

Sales, CRM, and Service

- Customer management, quotes, orders, and returns, advanced pricing and discounts
- Copilot line suggestions and marketing text for items
- Basic CRM: campaigns, opportunities, interactions, and email logging with Exchange
- Integration with Dynamics 365 Sales and Field Service to unify the process from lead to cash and field execution

Ecommerce

Shopify connector (DTC and B2B): syncs products, inventory, customers, orders, market-specific pricing, and POS, supports metafields and posted invoices

Integrations, Security, and Compliance

- Microsoft 365 (Outlook, Teams, Excel) and Power Platform (Power BI, Power Automate, Power Apps, Copilot Studio, Power Pages).
- REST APIs and web services, Dataverse (synchronization and virtual tables)
- Administration: admin center, monthly updates, automatic scalability, and data export (.bacpac).
- Security: permissions, Entra ID/MFA, auditing with Microsoft Purview, data classification, and change logging.
- Globalization: 50+ languages and 170+ countries/regions, GDPR, SOX, IFRS, and more.

Sustainability (ESG)

Sustainability accounts, emissions journals, CO_2e, water and waste tracking, certificates, value chain (Scope 3), and reporting

¡Thank you!

Learn more about Microsoft Dynamics 365 Business Central.

Take advantage of these additional resources to further explore the benefits of Dynamics 365 Business Central.

1 [Dynamics 365 Business Central](#)

2 [Request a demo](#)

3 [Business Central localization](#)

4 [Business Central demo](#)

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